

Management Report

Breastfeeding Family Friendly Communities
For the period ended December 31, 2025

Prepared on
May 14, 2026

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Statement of Activity

January - December 2025

	Total
REVENUE	
Channel Sales	
Shopify Sales	336.53
Total Channel Sales	336.53
Channel Shipping Income	
Shopify Shipping Income	121.41
Total Channel Shipping Income	121.41
Contributed Income	
Corporate & Foundation Grants	14,944.00
Donations Directed by Individuals	67,445.54
Gala Donations	5,865.00
Government Grants & Contracts	115,896.67
Grants From Other Nonprofits	30,455.00
In-Kind Donations	46,000.00
Total Contributed Income	280,606.21
Discounts Given	-10,152.65
PayPal Sales	50.00
Professional Development Income	7,432.26
Reimbursements	80,290.25
Sales of Product Revenue	5,102.02
Speaking Engagements	1,200.00
Trainings/Workshops Provided by BFFC	10.00
Unapplied Cash Payment Revenue	-38,384.31
Total Revenue	326,611.72
COST OF GOODS SOLD	
Channel Selling Fees	
Shopify Selling Fees	25.88
Total Channel Selling Fees	25.88
Total Cost of Goods Sold	25.88
GROSS PROFIT	326,585.84
EXPENDITURES	
Advertising & Marketing	
Business Enticements	67.86
Promotional Materials	
Printing, Publication, Postage and Shipping	7,002.53
Total Promotional Materials	7,002.53
Social Media	1,078.75
Volunteer Incentive - non childcare	69.32
Volunteer Incentives - Child Care	5,366.67
Total Advertising & Marketing	13,585.13
Awards & Grants to Others	1,750.00

	Total
Bank Fees and Service Charges	
Bank Fees	63.20
PayPal Fees	198.14
Total Bank Fees and Service Charges	261.34
Charitable Contributions	59.30
Contract & Professional Fees	
Accounting Fees	5,954.00
Contractor	45,470.53
Legal Fees	2,650.00
Presenter Fee	2,950.00
Professional Development	2,707.16
Video Editing	1,500.00
Website Development	1,969.96
Total Contract & Professional Fees	63,201.65
Fiduciary Services	28,125.00
Gala Expenses	2,974.87
Insurance	
Directors & officers insurance	4,425.81
Liability Insurance	6,021.36
Total Insurance	10,447.17
Meals	7,581.49
Occupancy	
Cleaning	866.25
Rent	6,273.57
Utilities	3,826.45
Total Occupancy	10,966.27
Office Expenses	
Memberships & Subscriptions	1,630.00
Office Supplies	2,437.39
Printing & Photocopying	163.39
Shipping & Postage	10.84
Small Tools & Equipment	966.32
Software & Apps	3,996.00
Total Office Expenses	9,203.94
Office Supplies & Software	766.62
Payroll Expenses	
Payroll Processing Fees	626.91
Salaries & Wages	103,360.00
Taxes	7,907.06
Total Payroll Expenses	111,893.97
Repairs & Maintenance	716.70
Supplies & Materials	
Curriculum Bundle (Childcare)	639.92
Food	86.75

	Total
Lactation Supplies and Materials	272.16
Supplies	
Supplies	11,024.07
Total Supplies	11,024.07
Total Supplies & Materials	12,022.90
Travel	587.45
Airfare	1,900.91
Conference and Training	3,895.63
Hotels	2,712.66
Mileage Reimbursement	104.97
Vehicle Rental	426.40
Total Travel	9,628.02
Vehicle Expenses	
Parking & tolls	479.56
Taxis or Shared Rides	4,828.18
Vehicle Gas & Fuel	415.62
Total Vehicle Expenses	5,723.36
Total Expenditures	288,907.73
NET OPERATING REVENUE	37,678.11
OTHER REVENUE	
Interest Earned	11.70
Total Other Revenue	11.70
OTHER EXPENDITURES	
In-Kind Volunteer Work	46,000.00
Total Other Expenditures	46,000.00
NET OTHER REVENUE	-45,988.30
NET REVENUE	\$ -8,310.19

Statement of Financial Position

As of December 31, 2025

	Total
ASSETS	
Current Assets	
Bank Accounts	
PayPal Bank	5,893.96
Reserve Account 0198	64,419.64
Truist Checking 4429	43,868.60
Total Bank Accounts	114,182.20
Other Current Assets	
Channel Clearing Account	
Shopify - efe44e-de Clearing Account	1.11
Total Channel Clearing Account	1.11
QuickBooks Tax Holding Account	225.43
Total Other Current Assets	226.54
Total Current Assets	114,408.74
TOTAL ASSETS	\$114,408.74
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Truist (5302) - Main	0.00
Truist (0430) - Sub CC	18.85
Total Truist (5302) - Main	18.85
Total Credit Cards	18.85
Other Current Liabilities	
Payroll Liabilities	
Federal Taxes (941/944)	212.43
NC Income Tax	13.00
Total Payroll Liabilities	225.43
Total Other Current Liabilities	225.43
Total Current Liabilities	244.28
Total Liabilities	244.28
Equity	
Reconciliation Adjustments	623.92
Retained Earnings	121,850.73
Net Revenue	-8,310.19
Total Equity	114,164.46
TOTAL LIABILITIES AND EQUITY	\$114,408.74